



## Private Bank Graduate in Frankfurt Start July 2013

J.P. Morgan Private Bank is a global wealth management leader that delivers the highest quality advice, service, capabilities, and products to ultra-high and high net worth individuals and families in 36 countries around the world. We enjoy relationships with 40% of the individuals on the Forbes Billionaire list making us one of the largest Private Banks worldwide in terms of client assets.

We deliver highly customized and comprehensive solutions to help clients with the many complexities they face by leveraging the commercial and investment banking capabilities of the firm. Private Banking is involved with every facet of wealth management, including investments, liquidity and credit management, and tax and estate planning. Our business model focuses on deep client relationships, an integrated team structure and a platform of depth and breadth.

### **Full-time Analyst Program:**

You will be part of a three-year analyst program designed to provide exposure to multiple business areas within the Private Bank through training, development, and networking. At the end of the three-year program, top performing Analysts will have the opportunity to make associate by participating in an assessment center. Promotional opportunities within J.P. Morgan are based on our business needs and your performance.

### **Your tasks:**

We offer an analyst position with J.P. Morgan Private Bank located in Frankfurt with a start early July 2013. You will experience first hand the different disciplines within the Private Bank while working autonomously on a variety of interesting projects and tasks.

Examples of previous projects & assignments include, but are not limited to:

- Research on wealth markets & prospective clients, products and industry development
- Supporting the client acquisition process as well as market and product analysis
- Creating, adapting/updating and translation of client presentations
- Research and analysis of companies in cases of corporate sales, share deals and IPOs
- Assisting with the preparation of investment allocations proposals
- Maintenance of databases
- Populating and maintaining the deal pipeline and prospect lists
- Completing Due Diligence Reports (DDRs) and assisting in the account opening process
- Completing Requests for Proposal (RFPs)
- Maintaining client records (writing account reviews)
- Analyzing and producing financial business data
- Working on specific ad hoc projects eg products
- Supporting other team members where work load allows — to achieve time critical deadlines

### **Prerequisites are:**

- Studies of Business Administrations, Finance or similar
- Demonstrated interest in Private Banking
- Strong and visible interest in the financial markets
- Strong communication skills – both verbal and written
- Excellent computer skills (Word, Excel, PowerPoint)
- Attention to detail, time management, organization skills
- Good ability to multi-task
- Analytical skills and creativity
- Strong interpersonal skills and team player
- Excellent verbal and written communication skills in German (Native speaker) and English is mandatory

### **To apply**

Please apply by 16th June 2013 at [www.jpmorgan.com/careers](http://www.jpmorgan.com/careers) or click [here](#) to apply online.

“First applied, first assessed!”